

MONTEREY SYMPHONY

The Monterey Symphony seeks a Music Director for its 2021-2022 season for employment commencing July 1, 2021. The 2020-2021 season will feature the final candidates conducting. The Music Director is responsible for the artistic operation, musical preparation and development of the orchestra. The Music Director is expected to be a primary and visible partner in the organization's efforts in audience and patron development, cultivating the youth education program, and participating in broadening and deepening fundraising sources. The Music Director will conduct auditions for new orchestra musicians and evaluate existing players. The individual will select and plan the concert season in consultation with the Executive Director and within annual budget guidelines.

The ideal candidate will have significant musical talent and conducting experience, highly effective rehearsal technique and a proven ability to provide high caliber performances. The candidate will have clear expectations for how the music is to be played and will be able to appropriately communicate those expectations to musicians of varied backgrounds and experience. The candidate will also have the ability to motivate and mentor musicians of varied backgrounds and experience. The candidate will document proven history of audience development. The candidate will document proven history of successful educational programs, and will have a vision for youth outreach. The Music Director will be capable of creating innovative but market-sensitive programming, have strong interpersonal and motivational skills, and be an excellent communicator. The individual will help shape the organization's vision and mission.

Duties and responsibilities:

The Music Director works collaboratively with the Board leadership and Executive Director to establish and articulate a compelling artistic direction for the Monterey Symphony. They will lead the artistic side of the programming process of the season. The concert season may include full orchestra concerts, education concerts and programs, special events, chamber concerts, and pops concerts. They exercise authority over artistic matters, coordinating with the Executive Director to include a marketing, production and budget perspective.

Specifically, the Music Director will:

- Select music to be performed at classical and other symphonic programs.
- Select soloists.
- Serve as the principal conductor.
- Work within the limits established by the organization's budget, its bylaws and its internal policies.
- Under the direction of the Executive Director, engage in fundraising and promotion for the organization and become both a visible presence locally and a leader within our artistic community.
- Represent and speak on behalf of the organization in the media, as well as at concerts, public events and civic functions.
- Meet with donors and assist with donor cultivation activities.
- Attend Board and/or committee meetings as requested and possible.
- Foster positive relationships and creative partnerships with other cultural organizations in furtherance of our mission.

The Music Director reports to the Board of Directors. The Music Director works closely and cooperatively with them and the Executive Director in pursuing the organization's objectives.

Requirements:

Monterey Symphony is seeking an exceptional conductor with significant experience leading professional ensembles at a high level, who has wide-ranging intellectual and cultural interests and excellent communication skills. They will be able to demonstrate the ability to inspire musicians, board members and staff and cultivate effective relationships with guest artists, composers and other artistic partners.

The ideal candidate will possess many, if not all, of the following qualities:

- Able to communicate a clear artistic direction which inspires others to engage with the organization.
- Strong musical and conducting skills which integrate a thorough understanding of orchestral repertoire and familiarity with stylistic performance requirements
- Effective and efficient rehearsal technique that emphasizes working collaboratively with musicians.
- A temperament and demonstrated ability to collaborate with a board of directors, operations management, volunteers and musicians to create an artistically robust and fiscally sound organization.
- A desire to balance tradition with new programming ideas.
- An understanding of marketing needs and efforts. A willingness to provide information which supports the programming and assists in marketing.
- The ability to manage situations of disagreement or conflict with maturity and diplomacy.
- The ability to assess strengths and weaknesses of artistic personnel.

While residency is not required, significant local, non-conducting time is expected.

Application procedure:

Please include the following:

1. A one-page cover letter
2. A one-page biography
3. A resume/CV not to exceed three pages
4. Links to videos
5. At this stage, please DO NOT SEND a full repertoire list, DVDs, or other hard copy items
6. Additional materials may be considered later
7. Submit applications via email only to search@montereysymphony.org
8. Applications must be received by March 1, 2019 to be considered

About the Monterey Symphony:

The Monterey Symphony is the county's preeminent music organization. Its mission is to engage, educate and excite our community through the performance and continual discovery of symphonic music. Founded in 1946, and incorporated in 1947, the Monterey Symphony performs main concerts at the Sunset Center in Carmel-by-the-Sea, a 718 seat venue. Boasting a loyal subscriber base, the Symphony has a \$1.75MM budget and \$15MM in endowment funds. The Symphony has a 19-member board of directors, and a professional staff of seven. In recent seasons, the Symphony has presented concerts inspired by the works of Shakespeare, a season featuring great masterworks for the piano, and is currently in *Sound Waves*, a season dedicated to works about the sea.

Double performances are featured of each concert, on Saturdays at 8 PM and Sundays at 3 PM. Concerts are held in the months of October, November, February, March, April, and May. Concert weeks are bookended with luncheons and supper clubs, featuring the guest artist and Music Director. An annual fundraising event is held in the spring. The Monterey Symphony offers an award winning Music for the Schools program, wherein representatives from the Symphony visit upwards of 50 local schools each year. This three-part program includes shared curriculum materials, in-school assemblies and youth concerts on the Monday mornings following the subscription concerts.

The Monterey Symphony has 75 tenured musicians who are represented by AFM Local 6. Musicians come from all over the state of California to make up the orchestra. The Symphony receives funding from the Berkshire Foundation; the David and Lucile Packard Foundation; the Community Foundation for Monterey County; the Monterey Peninsula Foundation; California Arts Council; and many others.

More information can be found at montereysymphony.org.

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