

SANTA BARBARA  
**symphony**

NIR KABARETTI, Music & Artistic Director

## **DIRECTOR OF EDUCATION**

The [Santa Barbara Symphony](#) in Santa Barbara, CA offers the only music education program in the region tied to both a college and a professional symphony orchestra. During the pandemic, this institution not only found innovative ways to bring the orchestra together in a full subscription season, but established a new strategic partnership with Westmont College, and delivered 100% of its music education programs virtually.

As part of a newly announced five year artistic and organizational framework, the Symphony seeks a dynamic and experienced music education professional with a passion for classical music to continue to deepen relationships within the community, and demonstrate tangible impact.

### **POSITION SUMMARY**

Reporting to the President & CEO and guided by the artistic direction of the Music and Artistic Director, this member of the Symphony leadership team provides the oversight and administration of the organization's award-winning Music Education Programs, including Music Van, Concerts for Young People, the BRAVO! after school Program, the Symphony's suite of Youth Ensembles, private lessons for scholarship students, and more. The programs create a pipeline to lifelong musical opportunities.

As a director, this position is responsible for the successful implementation of all programs within both budgetary and programmatic goals, and lead multi-year planning, budget creation, management, projecting, and reporting. This individual has both an internal and external role and will collaborate with local arts and music organizations, schools, performers, and facilities to enhance the Santa Barbara Symphony's standing in the community as a leader in music education.

### **Core duties include:**

- Develop and administer Music Education Programs policies, contracts, auditions, competitions, needs-based scholarship awards, and manage the successful execution of all activities, concerts, timelines, library, contracts.
- Gather and report on impact.
- Be an expert resource in music education to guide the creation of grants, collateral materials, and electronic media, including on the Symphony's website and social media.
- Establish deep relationships with community organizations and individuals and school district personnel to create effective long-term collaborations that utilize financial resources effectively.
- Attend and be visible at all Music Education events, positioning the Symphony.
- Responsible for managing revenue and expenditures of all the Education Programs. Approximately \$300,000 in overall budget oversight.
- Supervises: Education Programs Manager, Youth Symphony Conductor, Youth Symphony Personnel Manager, Junior Ensemble Conductor, Junior Ensemble Coaches and Personnel

Manager, BRAVO teaching artists, Private Instruction Teachers, music education program volunteers.

**REQUIREMENTS TO BE SUCCESSFUL:**

- Manager level experience leading music education programs within a symphony orchestra.
- Knowledge and background in classical music.
- Ability to manage multiple projects and deadlines simultaneously.
- Excellent writing and communication skills.
- Experience working with youth and families.
- High level interpersonal skills, bilingual preferred.
- Experience with budget creation and management.
- Solid command of Google Workspace & Microsoft Office Suite, including Word, Excel, PowerPoint & Outlook

**PREFERRED QUALIFICATIONS**

- Bachelor's Degree or higher
- Fluent in Spanish
- Working knowledge of the Santa Barbara County music and arts programs.

**COMPENSATION**

- This position is full-time, exempt, with an annual salary of \$70,000.
- Benefits include paid time off, health insurance and retirement plan offering.

**ABOUT SANTA BARBARA SYMPHONY**

Under the artistic leadership of charismatic Italo-Israeli conductor Nir Kabaretti, the Santa Barbara Symphony is consistently lauded for its unique ability to present brilliant concerts, engage the community, and deliver dynamic music education programs. The organization prizes innovation and artistic excellence and is widely recognized as one of the region's premier cultural institutions. Its award-winning Music Education Center serves over 10,000 students in Santa Barbara County through regular and special programming each year.

**AN EQUAL OPPORTUNITY EMPLOYER:**

It is the policy of the Santa Barbara Symphony Association to provide all persons with equal employment opportunities without regard to race, color, religion, sex, sexual orientation, national origin, marital status, disability, age or Veteran status. Candidates of ALAANA (African, Latinx, Asian, Arab, and Native American) communities are encouraged to apply.

**TO APPLY:**

Please submit your cover letter, resume and a writing sample to Kathryn R Martin, President & CEO at [jobs@thesymphony.org](mailto:jobs@thesymphony.org).

- **No phone inquiries, please**