### 18th Annual Conference Association of California Symphony Orchestras

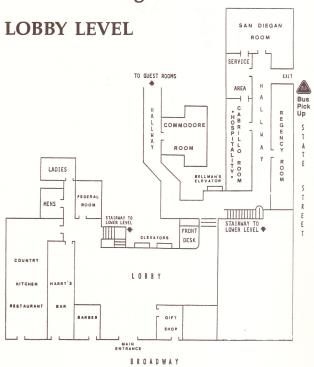


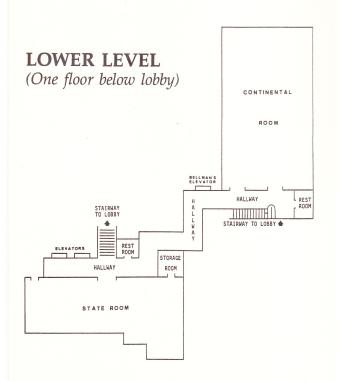
August 7-10, 1986 Hotel San Diego San Diego

"Building Relationships that Work"

Hosted by The San Diego Symphony Orchestra

# Map... Hotel San Diego







G. Michael Gehret President, Association of California Symphony Orchestras

On behalf of the Board of Directors of

the Association of California Symphony Orchestras, I welcome you to the 18th Annual Conference.

ACSO's Conference is, for many of our orchestra staff, board members and volunteers, the only chance during the year to personally meet and share ideas with one another. ACSO places great importance upon offering the orchestra community this opportunity.

"Building Relationships That Work" is an apt theme for the Conference and the business we are in. Indeed, all that we do in the management of an orchestra depends on the strength of the relationships between and among the various constituencies involved.

My thanks to the San Diego Symphony for hosting the Conference this year, to the Conference Committee, particularly Richard Bass, Conference Chairman and Kathryn Rohlf, Conference Coordinator. Thanks are due also to the many delegates, panelists and guest speakers for their participation.

My hope is that you will learn from and enjoy Conference 1986! If you have never before attended an ACSO Conference — a special welcome.

I look forward to meeting as many of you as possible over the next few days.



### 1985-86 Contributors

The Association of California Symphony Orchestras gratefully acknowledges the support of the many good friends whose gifts help ACSO continue its

services to the orchestral community.

### Corporate Patrons

Chevron U.S.A. Inc. Columbia Artists Management Inc. Wells Fargo Foundation

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Special thanks to these ACSO Friends who have provided in-kind services or merchandise.

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## 1986 ACSO Conference

1986 Conference Coordinator

Kathryn Rohlf, Artistic Administrator San Diego Symphony

Host Orchestra, San Diego Symphony

Conference Chairman

Richard Bass, Executive Director, San Diego Symphony

**Conference Committee** 

Geoff Brooks Leni Isaacs Boorstin Karen Kimes Deborah Rutter Kris Saslow

Executive Director, ACSO

Sharon LeeMaster

Young Musicians "Survival" Seminar

Marianne Marshall

Special "thanks" to the staff and volunteers of the San Diego Symphony, especially Dan Schwartz, Beverley Jacobs, Eleanor Gutzmer, Mark McKean, Beth Benson and Dorothy Dodd.

### Registration, Hospitality and Exhibits:

Cabrillo Room

Room Hours: Thursday 10:00 am - 5:30 pm

Friday 7:00 am - 5:30 pm Saturday 7:00 am - 5:30 pm Sunday 8:30 am - 12:30 pm

Registration Desk

Desk Hours: Thursday 10:00 am - 5:00 pm

Friday 9:00 am - 5:00 pm Saturday 8:00 am - 5:00 pm

Message Board

Display Area for: Artist Agency Rosters

Your Orchestra's brochures, posters,

marketing materials, etc.

Information on ACSO's Consultancy Program

Complimentary Coffee

In an emergency, dial "0" for the Hotel Operator or "911" for Fire, Police or Ambulance.

Smoking should be limited to session breaks due to the limited size of the meeting rooms.

# **CONFERENCE PROGRAM**

# Thursday, August 7, 1986

10:00 am - 5:00 pm Conference Registration, Cabrillo Room

12:00 - 1:00 pm ACSO Board of Directors (closed), Federal Room

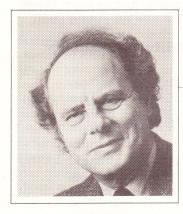
1:00 - 2:30 pm KEYNOTE LUNCHEON Continental Room (ticket required)

#### Welcome

Michael Gehret, President of ACSO
Director of Development, San Francisco Symphony
Richard Bass, Conference Chairman; Executive
Director, San Diego Symphony

Getting It Together

Michael Steinberg, Artistic Adviser, San Francisco
Symphony



### Michael Steinberg

German-born Michael Steinberg is Artistic Adviser to the San Francisco Symphony, where as musicologistin-residence, his responsibilities include artistic planning,

program annotation and lectures. He came to San Francisco in 1979 from Boston, where he was music critic of *The Boston Globe* for twelve years, after which he joined the staff of the Boston Symphony as Director of Publications. Before Boston, Mr. Steinberg headed the music history department at the Manhattan School of Music and held visiting professorships and lectured at many institutions. He has received numerous awards and fellowships and has served as consultant to the National Endowment for the Arts, the National Endowment for the Humanities, the Massachusetts Council on the Arts and Humanities, the California Arts Council, and the Rockefeller Foundation.

3:00 - 4:30 pm *Telemarketing — How It Can Work for You* San Diegan Room

The how-to's for implementing a successful

telemarketing campaign. Selling subscriptions versus single tickets, using in-house versus contracting for services, use of sales incentives, and telemarketing versus telefundraising.

Mimi Johnson, Vice-President, Stephen Dunn & Associates, Inc.

Joe Kobryner, Director of Marketing and Operations, Old Globe Theatre

Terry Mihelsic, Telemarketing Manager, San Diego Symphony

Getting To Know (and Love) Your Orchestra: The Relationship Between Music Director, Manager and Musicians' Union, Regency Room

**MODERATOR** 

Robert Harth, General Manager, Los Angeles Philharmonic

#### PANELISTS

Richard Bass, Executive Director, San Diego Symphony

Bernie Fleischer, President, Local 47, A.F.M. Karen Dirks, Violin, San Diego Symphony Music Director, TBA

Meet the C.A.C. and Legislative Update — A View From Washington, State Room

An opportunity to meet a California Arts Council panelist, Council Member and staff member and learn what is important in establishing a good relationship leading to the funding of your orchestra.

Be brought up to date by Don Fraher on Federal artsrelated issues such as tax reform, and how they affect your orchestra.

### MODERATOR

Leni Isaacs Boorstin, Public Affairs Manager, Los Angeles Philharmonic

#### **PANELISTS**

Laurel Dickranian, Arts Council Member;
Development Director, Los Angeles Philharmonic
Elliot Klein, Arts Grants Administrator, C.A.C.
Jon Robertson, Music Director and Conductor,
Redlands Symphony

Donald E. Fraher, Director of Government Affairs, ASOL



# Donald E. Fraher

Donald Fraher is the Director of Government Affairs for the American Symphony Orchestra League. A graduate of American University in Washington, D.C., Fraher has worked for Congressman John Anderson and Senators Edward Kennedy and Walter Huddleston. He has also worked for the National Committee for an Effective Congress and was the Legislative Director of Handgun Control, Inc., before joining the League in 1984. He is active in the National Foundation for Iletitis and Colitis and is also a Senior Fellow of the John F. Kennedy Library.

### EVENING EVENT

A Night at the Pops

5:45 pm

Red double-decker buses depart from State Street exit (west side of hotel) for Dinner, Concert and Fireworks at the San Diego Pops (ticket required).

7:30 - 10:00 pm

Tchaikovsky Extravaganza David Atherton conducting John Lill, Piano

Buses return to the Hotel San Diego immediately following the concert.

Friday,
8:00 a.m. Box August 8, 1986

7:15 - 8:30 am Black Coffee, San Diegan Room

What's the Board Member supposed to do — and how can we pursuade him/her to do it?

Ralph Black, Vice President, American Symphony Orchestra League



### Ralph Black

Ralph Black is Vice President for In-Field Consulting at the American Symphony Orchestra League. A nationally recognized leader in the orchestra field, his experience

includes top management positions with the National

Symphony Orchestra, Chattanooga Symphony, Buffalo Philharmonic and Baltimore Symphony. He also managed the National ballet for eleven years before joining the American Symphony Orchestra League in 1973. Mr. Black is the 1982 recipient of the Louis Sudler Award for "Distinguished Service to the Profession of Symphony Orchestra Management."

9:00 am - 5:00 pm Conference Registration, Cabrillo Room

9:00 - 10:30 am

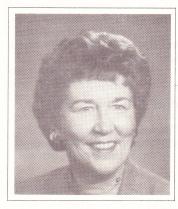
Programming for a Conservative Community, San Diego Room

Michael Steinberg, Artistic Adviser, San Francisco Symphony

### Volunteers on the Move, Regency Room

Consider the needs of your Orchestra, the resources available in your community, and the circumstances of volunteerism in America today. Find out about "new volunteers," organizational structure, responsibilities, motivation, training, rewards and the relationships of volunteers to management and the Board of Directors.

Audrey Baird, Director of Audience Development, Milwaukee Symphony Orchestra



# Audrey G. Baird

Audrey G. Baird is Director of Audience Development, Milwaukee Symphony Orchestra, and is both the Past President of the Volunteer Council and a Board Member of

the American Symphony Orchestra League.

# The Combination to the Corporate Cash Vault, Pacifica Room

How to approach a corporation for a major grant; the best means of approach, the elements of a good proposal, attractive and appropriate benefits that symphonies can offer.

### MODERATOR

Laurel Dickranian, Director of Development, Los Angeles Philharmonic

#### **PANELISTS**

Gerald F. Broening, Director of Public Affairs, Rohr Industries, Inc.

Ronald H. Kendrick, Sr. Vice President/Regional Administrator, California First Bank

Sharon B. Terrill, Manager of Community Relations, Pacific Bell

11:00 am - 12:30 pm

Organizing an Annual Fund: The Relationships between Donors, Volunteers and Staff, San Diegan Room

Who will give, when they will give, how much they will give, setting goals, identifying and recruiting campaign leadership and workers, and organizing and implementing the effective campaign.

Michael Gehret, Director of Development, San Francisco Symphony

Building Relationships That Work, Regency Room

Perspectives on coming into a new organization and establishing dynamic working relationships.

#### **MODERATOR**

Ben Greene, Executive Director, Sacramento Symphony

#### **PANELISTS**

Michael Allerton, Executive Director, San Jose Symphony Orchestra

Wesley Brustad, Executive Director, Los Angeles Chamber Orchestra; Executive Director-designate, San Diego Symphony Orchestra

Henson Markham, Executive Director, Oakland Symphony Orchestra

Contracts: Reading the Fine Print — What are you really committing to when you sign? Pacific Room

#### **MODERATORS**

Donald E. Osborne, Partner, California Artists Management, Inc.

Michael Blachly, Assoc. Director, Center for the Arts, UCLA; Immediate Past Director of Sales, Columbia Artists Management

#### **PANELISTS**

Karen Kimes, Managing Director/Artistic Administration, San Diego Symphony Orchestra John Perenchio, Director of Business Affairs, Triad Artists, Inc.

Matthew Rich, Director of Sales, Columbia Artists Management Inc.

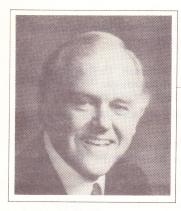
Martha J. Wentworth, President, Jonathan Wentworth Associates Ltd.

1:00 - 2:30 pm LUNCHEON

The Westgate Hotel (ticket required)

### Business and the Arts

Henry T. Segerstrom, Managing Partner, C.J. Segerstrom & Sons; Chairman of the Trustees, Orange County Performing Arts Center



### Henry T. Segerstrom

Henry T. Segerstrom is Managing Partner of C.J. Segerstrom & Sons, a diversified real estate development and management firm with headquarters in Costa Mesa, is one of Orange

County's most respected business leaders and patrons of the arts.

He has been the dynamic force in the development of the Orange County Performing Arts Center now under construction in South Coast Plaza Town Center. In his capacity as Chairman of the Trustees for The Center since 1980, he has directed the largest fundraising effort ever undertaken in Orange County's history.

In addition to his leadership with the Orange County Performing Arts Center, Segerstrom serves on many board's, including the Board of Directors of the National Business Committee for the Arts and is an Officer and Board Member of the Orange County Business Committee for the Arts.

3:00 - 4:30 pm

How Pops Complement the Classics: San Diego Pops Case History, San Diegan Room

A look at all the elements of the San Diego Pops success story. How this fourteen week season began, who is behind it and how the pops complements the Classics. Questions from the audience will be fielded.

#### MODERATOR

Lynda Sterns, General Manager, San Diego Pops

#### **PANELISTS**

Bob Cerasoli, President, Franklin and Assocs., Advertising Agency

Karen Kimes, Managing Director/Artistic Administration, San Diego Symphony

Dr. Randell Smith, Secretary, Board of Directors, San Diego Pops

Ron Zappardino, Executive Vice President, Board of Directors, San Diego Pops

### Planning and Producing Special Fundraising Projects, State Room

Success stories from major, regional, metropolitan and urban orchestras. Plus, how to identify a project that is right for your community and how to organize it successfully.

**MODERATOR** 

Audrey Baird, Director of Audience Development, Milwaukee Symphony Orchestra

PANELISTS

Mary Anne Chappelear, Chairman, Philharmonic Affiliates; Los Angeles Philharmonic

Topic: Peninsula Music Fair

Eleanor Gutzmer, Special Events Coordinator; San

Diego Symphony Topic: Radiothon

Marcy Mulville, Executive Board, OCPS Association; Orange County Pacific Symphony

Topic: Viennese Ball

Susan Ralston-McCormick, President, Symphony Juniors; Pasadena Symphony

Topic: Symphony Auction

Molly Siefert, Past Chairman, Philharmonic Affiliates; Los Angeles Philharmonic

Topic: Showcase House of Design

Marian Lindner, Past President, Napa Symphony League and Symphony Association Board; Napa Valley Symphony Topic: A Home Tour

**Budgeting, Financial Planning and Control, Regency** Room

Budgeting, including long range planning: Purpose, Planning and Execution

Financial Control: Cash Flow Projections — short and long term, Banking Relationships, Financial Reporting, Payroll, Auditing

Julie Creighton, Accounting Manager, San Francisco Symphony

Betty Fingold, Budgeting and Research Analyst, San Francisco Symphony

# EVENING EVENT

Cocktail Party

5:25 pm

Shuttle buses begin departing from the west side of the hotel on State Street.

5:30 - 7:30 pm

Cocktail Party! William Heath Davis House (on the corner of 4th and Island

Streets)

Wine Courtesy of Vichon Winery, Napa Valley Co-sponsored by The Association of California Symphony Orchestras and Columbia Artists Management Inc.

## Night on the Town!

7:30 pm

Choose from the many restaurants and other activities listed in your registration packet.

# Saturday, August 9, 1986

7:15 - 8:30 am

Black Coffee, San Diegan Room

Ten Guaranteed Ways to Greatly Increase Season Ticket Sales

Ralph Black, Vice President, American Symphony Orchestra League

8:00 am - 5:00 pm

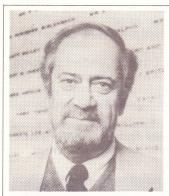
Conference Registration, Cabrillo Room

9:00 - 10:30 am

General Session, Continental Room

Audience Development Through Education

Ernest Fleischmann, Executive Director, Los Angeles Philharmonic



### Ernest Fleischmann

Ernest Fleischmann came to the Los Angeles Philharmonic as its Executive Director on June 1, 1969, simultaneously becoming General Director of the

Hollywood Bowl. Prior to his appointment in Los Angeles, he had engaged in simultaneous or successive careers as a musician, conductor, journalist, broadcaster, recording executive, accountant and arts administrator, including posts as director for Europe of the classic section of Columbia Records, and general manager of the London Symphony Orchestra. He is both a chartered accountant and a Bachelor of Music. He began playing the piano and conducting in public at the age of nine. He was a music critic at 17 and made his professional conducting debut the same year in Capetown, South Africa.

11:00 - 12:30 pm Living in the Shadow of a Larger Orchestra, San Diegan Room

This session will deal with the special public relations and marketing issues surrounding orchestras living in the shadow of a larger orchestra. Challenges such as competition for audiences, press coverage, facilities and means of developing a strong sense of local pride will be discussed by panelists representing orchestras who have dealt with and overcome such challenges, as well as orchestras currently experiencing the frustrations of living in the shadow of a larger orchestra.

MODERATOR

Nancy Hafner, Director of Marketing/Public Relations, San Diego Symphony

**PANELISTS** 

Ellie Mednick, Marketing Director, Marin Symphony John Pereira, Music Director, Santa Clara Valley Symphony, Contra Costa Symphony and Concord Pavillion Pops Orchestra

The President, the Board Member, the Manager, the Conductor: What can each reasonably expect from the other? Regency Room

**MODERATOR** 

Ralph Black, Vice President, ASOL

PANELISTS

Shelley Alexander, General Manager, Pasadena Chamber Orchestra

Keith Clark, Music Director, Pacific Symphony; New Jersey, Mozart Festival, Cathedral Symphony (Newark, New Jersey)

Pauline Fisher, General Manager, Santa Rosa Symphony; President-elect, ACSO

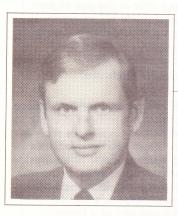
George M. Murchenson, President, Long Beach Symphony

David Ramadanoff, Music Director/Conductor, Vallejo Symphony and Master Sinfonia; Director of Orchestral Activities, San Francisco Conservatory Murry Sidlin, Music Director, Long Beach and New Haven Symphonies

Strategic Planning Alone is Not Enough! Not-For-Profit (NFP) management issues from the point of view of management and volunteers, Pacifica Room

Focus on the transfer of management skills and techniques from the business sector to not-for-profit sectors. Practical tips on organization structure, volunteer management, fund accounting, the role of the executive director, stategic planning, management, and much more. Planning alone is not enough. Strategic management — how things are implemented — can be what really matters.

Richard H. Davis, VP/Manager of Marketing/Product Development, California First Bank



# Richard H. Davis

Richard Davis is Vice President and Manager of Marketing and Product Development for California First Bank's Fiduciary Services Group. He is the author of "The

Strategy Gap in Not-for-Profits" written for the Harvard

Business Review, and a book on Strategic Management for Not-for-Profit Organizations: From Survival to Success.

## How to Find a Job — Young Musicians "Survival" Seminar I, Commodore Room

Resumes, interviewing techniques, supplementing income and various stages of orchestral training.

Steps to a Musical Career

Solo versus Orchestral Career

How to Cope in Today's Economy

• Success with a Career in Music

#### **MODERATOR**

Ila Winterbourne, General Manager, Ventura County Symphony

### **PANELISTS**

Larry Granger, Music Director, South Coast Symphony

Donald E. Osborne, Partner, California Artists Management, Inc.

Gilbert Reese, concert 'cellist, former Principal Cello, Indianapolis Symphony

Ethel London, former manager, Oakland Youth Symphony

1:00 - 2:30 pm

LUNCHEON

Hotel San Diego, Continental Room

Planning for Artistic Growth

David Atherton, Music Director, San Diego Symphony



### David Atherton

David Atherton joined the San Diego Symphony as Music Director and Principal Conductor in 1980. He formed the London Sinfonietta in 1967 and as its music director

until 1973, premiered many contemporary works. He also serves as Principal Guest Conductor of the BBC Symphony Orchestra.

3:00 - 4:30 pm

Computer Systems and Your Orchestra, Regency Room

An overview of the application of computer technology in the management of a symphony orchestra. Emphasis will be on systems for marketing, subscriptions, fundraising and accounting, as well as word processing and spreadsheets!

David Walton, Director of Marketing, Performing Arts Technology



### David Walton

David Walton holds an M.B.A. in Arts
Management from
U.C.L.A. He worked as
Assistant Manager at
the Mark Taper Forum
before moving to Arena
Stage in Washington,

D.C. There, as Associate Director of Development, he was instrumental in designing and implementing a computer system for fundraising and marketing. Mr. Walton is now the Director of Marketing for Performing Arts Technology, Inc., a Berkeley-based company specializing in management systems for the performing arts.

### Stress Management, State Room

Though stress is an unavoidable reality in today's fast-paced society, you can take positive steps to minimize its impact on your life. Both basic and advanced concepts of stress and its management are emphasized in this seminar. You will learn a systematic approach to stress management that leads to a more healthy and productive lifestyle. Key topics will include:

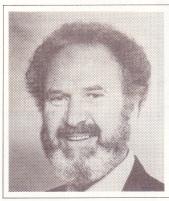
• Understanding the Stress Response

• Stress and Your Health

• Essentials of Stress Management

• The "I Can C.O.P.E." Concept

Donn L. O'Neil, Ph.D., Program Coordinator, Sharp Memorial Hospital



Donn L. O'Neil, Ph.D.

Donn O'Neil is an industrial psychologist with extensive background in training and development in the health care field. He coordinates wellness programs at Sharp

Memorial Hospitals' Preventive Medicine Center. Dr. O'Neil is nationally recognized for his expertise in stress management. His "enter-training" presentation style is both enjoyable and informative and one you wouldn't want to miss!

Your Orchestra's Educational Outreach: A Working Relationship With Your Community and School Administrators, Pacifica Room

### **MODERATOR**

Ronald G. Johnson, Orchestra Manager/Education Coordinator, San Diego Symphony

#### PANELISTS

Jane Grier, Chairman, Women's Committee; Vice President, Orange County Philharmonic Society Barbara Haig, Manager of Special Projects, Los Angeles Music Center, Education Division Howard Qvarnstrom, Fine Arts Coordinator, San

Diego County Office of Education

Murry Sidlin, Music Director, Long Beach and New Haven Symphonies

George Sinclair, General Manager, Napa Valley Symphony

Richard P. Ślaker, Curriculum Coordinator, Chula Vista City Schools

### How to Keep a Job — Young Musicians "Survival" Seminar II, Commodore Room

Detailed panel discussion concerning the contractor's relationships to the orchestra and individual musicians, behind the scene responsibilities of the Music Director and audition techniques and responsibilities of the orchestra members.

• The Role of Orchestra Management

• Musicians Union Participation

• What Does a Music Director Really Do?

- The Musician's Role (or What's Expected of the Musician)
- How to Audition

#### **MODERATOR**

Larry Granger, Music Director, South Coast Symphony

#### **PANELISTS**

Ila Winterbourne, General Manager, Ventura County Symphony

Harriet Payne, violist, violinist, contractor

Keith Clark, Music Director, Orange County Pacific Symphony

Erica Sharp, author of "How to Get an Orchestra Job — and Keep It"

Jerry Folsom, Principal Horn, San Diego Symphony Andres Cardenes, Concertmaster, San Diego Symphony

### EVENING EVENT

SummerFest '86 CHAMBER MUSIC

5:45 pm

Buses depart from State Street exit (west side of hotel) for La Jolla Chamber Music Society Supper and Concert (ticket required)

6:30 pm

Supper-on-the-Green in the Sculpture Garden at UCSD

8:00 - 10:00 pm

La Jolla Chamber Music Society Concert (see program next page) **Concert Program:** 

Schubert, Eight Variations on an Original Theme for Four Hands in A-Flat Major, D. 813 Jeffrey Kahane, piano • David Golub, piano

Ravel, Sonata for Violin and Cello Gyorgy Pauk, violin • Ralph Kirshbaum, cello

Schubert, Piano Quintet, Opus 114, D. 667, "Trout" Miriam Fried, violin • Paul Biss, viola Ralph Kirshbaum, cello • Susan Ranney, bass Jeffrey Kahane, piano

> Buses return to the Hotel San Diego immediately following the concert.

## Sunday, August 10, 1986

9:00 - 10:30 am

ACSO ANNUAL MEETING BREAKFAST

State Room (ticket required)

Michael Gehret, President

Reports on ACSO activities and election of new board members. (Open to all delegates)

10:30 am - 12:00 noon Earthquake Session, San Diegan Room

**MODERATOR** Ralph Black

**PANELISTS** 

Michael Allerton, Executive Director, San Jose Symphony Orchestra

David Atherton, Music Director, San Diego Symphony Keith Clark, Music Director, Orange County Pacific Symphony

Michael Gehret, President, ACSO

Ben Greene, Executive Director, Sacramento Symphony Orchestra

Pauline Fisher, General Manager, Santa Rosa

Symphony; President-Elect, ACSO

Matthew Rich, Director of Sales, Columbia Artists Management, Inc.

Shirley Rubel, President, Volunteer Committee, San Diego Symphony

George Sinclair, Manager, Napa Valley Symphony Association

Herbert Solomon, President, San Diego Symphony Orchestra

Nan Washburn, Conductor, Bay Area Women's Philharmonic

John Willett, Music Journalist and Critic, San Diego Magazine

Joyce Wright, President, Monterey County Symphony Orchestra

12:30 pm

ACSO Board Meeting and Luncheon (closed), Federal Room

### ACSO Executive Board 1985-86

President

G. Michael Gehret, San Francisco Symphony

1st Vice President

Pauline Fisher, Santa Rosa Symphony

2nd Vice President

George A. Sinclair, Napa Valley Symphony

Suzanne Parkhurst, San Francisco Symphony

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Leni Isaacs Boorstin, Los Angeles Philharmonic

Past President

Betty Mulryan, Marin Symphony

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Richard Bass, San Diego Symphony Laurel Dickranian, Los Angeles Philharmonic Thomas Osborn, Seaver College Community Symphony

> Board of Directors 1985-86

Richard Bass, San Diego Symphony Leni Isaacs Boorstin, Los Angeles Philharmonic Geoffrey Brooks, Los Angeles Philharmonic Jean Carnie, Sacramento Symphony Pierce Carson, Napa Valley Symphony Keith Clark, Orange County Pacific Symphony Laurel Dickranian, Los Angeles Philharmonic Pauline Fisher, Santa Rosa Symphony Ernest Fleischmann, Los Angeles Philharmonic Cappie Garrett, Santa Rosa Symphony G. Michael Gehret, San Francisco Symphony John Larry Granger, South Coast Symphony Benjamin Greene, Sacramento Symphony Sharon LeeMaster, San Diego Opera Mike Lewis, Stockton Symphony Ethel London, Oakland Symphony Henson Markham, Oakland Symphony Marianne Marshall, Concert Promotional Service Betty Mulryan, Marin Symphony Thomas Osborn, Seaver College Community Symphony Suzanne Parkhurst, San Francisco Symphony Jennifer Porter Sandra Salyer, Mervyn's George A. Sinclair, Napa Valley Symphony Ila Winterbourne, Ventura County Symphony Kris Saslow, Executive Director

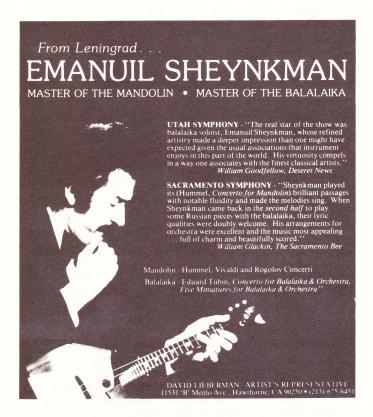
### Please Note:

ACSO's

Office address: ACSO

803 Sentinel Court Santa Rosa, CA 95405

(707) 539-0907





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Information available on ACSO's Consultancy Program in the Cabrillo Room, Hospitality Area.





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Don't miss the colorful, display of our California Orchestras' brochures, posters and other promotional materials in the Cabrillo Room, Hospitality Area.



### 1987-88 Season Artists

#### Instrumentalists

Claude Helffer piano
David Northington piano
Jerome Rose piano
Regina Shamvili piano
Daniel Kobialka violin
Maryvonne le Dizes violin
Bonnie Hampton cello
Alexandra Hawley flute
Rene Clemencic recorder
George Sakellariou guitar

#### **Ensembles**

Chanticleer Clemencic Consort Francesco Trio Trio Concertante

#### **Chamber Orchestras**

London Chamber Players London Sinfonietta Philharmonia Baroque Orchestra

### Symphony Orchestra

San Diego Symphony

### Dance/Special Attractions

George Coates Performance Works Landsberg & Yount *piano duo* Tandy Beal & Company

### **Conductors**

Antonello Allemandi Rene Clemencic Stefan Minde

### Sopranos

Young-ae Cho Rebecca Cook Mary Costa Evelyn de la Rosa Helen Donath Magda Kalmar Katalin Kasza Mady Mesple Emily Rawlins

### Mezzo-sopranos

Stephanie Friedman Leslie Richards

### Counter-tenors

Henri Ledroit Steven Rickards

### Tenors

Jean Dupouy John Duykers Paul Elliott Peter Jeffes

### **Baritones**

John Matthews Sandor Solyom-Nagy

### **Bass-baritone**

**Robert Holl** 

#### Bass

Jules Bastin

CA California Artists Management

1182 Market Street, Suite 311 • San Francisco, CA 94102 Susan Endrizzi 415/861-ARTS 861-4714 Donald E. Osborne